**Management AAS-Retail Management Specialization AAS (Term):**

**Student Name:** **EMP ID:**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Order** | **Course** | **Title** | **CR** | **CE** | **Enroll** |
| **1** | [SDV 100](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | College Success Skills | 1 |  |  |
| **2** | [ENG 111](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | College Composition I | 3 |  |  |
| **3** | [BUS 100](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Introduction to Business | 3 |  |  |
| **4** | [ITE 152](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Introduction to Digital Literacy | 3 |  |  |
| **5** | [PED 111](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt9532), [PED 117](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt65), [HLT 105](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt2764) | Personal Wellness Elective | 2 |  |  |
| **6** | [ACC 117](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Essentials of Accounting | 3 |  |  |
| **7** | [PHI 111](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293" \l "tt5448" \t "_blank), [REL 230](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt7079), [ART 100](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt2250), [CST 151](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt9908), [HUM 100](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt5847), [MUS 121](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt4148) | Humanities Elective | 3 |  |  |
| **8** | [MKT 201](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Introduction to Marketing | 3 |  |  |
| **9** | [ENG 112](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | English Composition II | 3 |  |  |
| **10** | [MTH 130](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Fundamentals of Reasoning | 3 |  |  |
| **11** | [BUS 111](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Principles of Supervision I | 3 |  |  |
| **12** | [BUS 205](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Human Resource Management | 3 |  |  |
| **13** | [MKT 215](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Sales and Marketing Management | 3 |  |  |
| **14** | [MKT 227](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Merchandise Buying and Control | 3 |  |  |
| **15** | [ECO 150](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Economic Essentials: Theory and Application | 3 |  |  |
| **16** | [MKT 220](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Principles of Advertising | 3 |  |  |
| **17** | [AST 205](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Business Communications | 3 |  |  |
| **18** | [MKT 216](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Retail Organization and Management | 3 |  |  |
| **19** | [BUS 200](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt6237), [BUS 165](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt3537), [BUS 201](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt6569), [MKT 284](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt8653) | Marketing or Business Elective | 3 |  |  |
| **20** | [MKT 290](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Coordinated Internship in Marketing  **(see note below)** | 3 |  |  |
| **21** | [MKT 260](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Customer Service Management | 3 |  |  |
| **22** | [MKT 271](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Consumer Behavior | 3 |  |  |
| **23** | [MKT 298](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293) | Seminar and Project in Marketing | 3 |  |  |
|  | **Retail Management Specialization AAS** | | **66** |  |  |

Note: [MKT 290](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt4641) is an equivalent course for [BUS 290](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt8624) for Retail Management majors.