**Management AAS-Retail Management Specialization AAS (Term):**

**Student Name:** **EMP ID:**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Order** | **Course** | **Title** | **CR** | **CE** | **Enroll** |
| **1** | [SDV 100](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | College Success Skills   | 1 |  |  |
| **2** | [ENG 111](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | College Composition I   | 3 |  |  |
| **3** | [BUS 100](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Introduction to Business   | 3 |  |  |
| **4** | [ITE 152](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Introduction to Digital Literacy   | 3 |  |  |
| **5** | [PED 111](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt9532), [PED 117](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt65), [HLT 105](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt2764)  | Personal Wellness Elective  | 2 |  |  |
| **6** | [ACC 117](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Essentials of Accounting   | 3 |  |  |
| **7** | [PHI 111](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293" \l "tt5448" \t "_blank), [REL 230](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt7079), [ART 100](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt2250), [CST 151](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt9908), [HUM 100](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt5847), [MUS 121](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt4148)  | Humanities Elective |  3 |  |  |
| **8** | [MKT 201](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Introduction to Marketing   | 3 |  |  |
| **9** | [ENG 112](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | English Composition II   | 3 |  |  |
| **10** | [MTH 130](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Fundamentals of Reasoning   | 3 |  |  |
| **11** | [BUS 111](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Principles of Supervision I   | 3 |  |  |
| **12** | [BUS 205](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Human Resource Management   | 3 |  |  |
| **13** | [MKT 215](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Sales and Marketing Management   | 3 |  |  |
| **14** | [MKT 227](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Merchandise Buying and Control   | 3 |  |  |
| **15** | [ECO 150](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Economic Essentials: Theory and Application   | 3 |  |  |
| **16** | [MKT 220](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Principles of Advertising   | 3 |  |  |
| **17** | [AST 205](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Business Communications   | 3 |  |  |
| **18** | [MKT 216](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Retail Organization and Management   | 3 |  |  |
| **19** | [BUS 200](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt6237), [BUS 165](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt3537), [BUS 201](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt6569), [MKT 284](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt8653)  | Marketing or Business Elective  | 3 |  |  |
| **20** | [MKT 290](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Coordinated Internship in Marketing  **(see note below)** | 3 |  |  |
| **21** | [MKT 260](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Customer Service Management   | 3 |  |  |
| **22** | [MKT 271](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Consumer Behavior   | 3 |  |  |
| **23** | [MKT 298](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293)  | Seminar and Project in Marketing   | 3 |  |  |
|  | **Retail Management Specialization AAS** | **66** |  |  |

Note: [MKT 290](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt4641) is an equivalent course for [BUS 290](https://catalog.reynolds.edu/preview_program.php?catoid=2&poid=341&returnto=293#tt8624) for Retail Management majors.